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MSP Foundations

Day 2

Today's Agenda



Azure overview



The Azure hierarchy



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Entra ID Tenant

- An Azure Tenant is a globally unique reserved Azure service Instance.
 - Can also be referred to as an Azure Account or a Directory.
- Your unique tenant is tied to a globally unique identifier (GUID).
- Tenants are created when you sign up for a Microsoft Cloud Service.
 - (E.g., Azure, Microsoft 365)



Subscriptions

- Subscriptions are associated within your Azure tenant.
- Each subscription has a globally unique identifier (GUID) of its own.
 - A subscription and its GUID can <u>only</u> be associated with a single tenant.
- Every tenant must have at least one subscription to add resources.





creating these.









VM series use cases

B-Series

For low-CPU intensive workloads. These accumulate credits used to burst CPU capacity to 100%. (Web servers, Small databases).

D-Series

For general computing requiring consistent CPU and low Memory usage. (App servers, Medium traffic web servers).

E-Series

For more RAM-intensive workloads (E.g., Database servers, RDS session hosts).

DI-Series

Virtual cores for more CPU-intensive workloads requiring less RAM (E.g., Web servers, Gaming, Video encoding, etc.).

F-Series

Non-virtual single core processors for CPU-intensive workloads.

N-Series

These series include GPUs. If you need a GPU, start with these.



Storage use cases

Standard HDD

Great for low disk I/O applications (E.g., test environments, proxy servers, archived servers).

Standard SSD

Use for non-disk, I/O heavy applications (E.g., domain controllers, file servers, most VDI workloads).

Premium SSD

For disk I/O-intensive applications (E.g., virtual desktops, SQL servers).

Ultra SSD

Optimized for disk-intensive workloads (E.g., SAP HANA, top-tier databases).



Calculating Throughput

Throughput is the measurement of the volume of data in transit.





IOPS The total input / output generations per second.







So, we have 20,000 IOPS total. We should be good, right?

We're Not!

Maximums are <u>not</u> cumulative. This setup will still experience bottlenecks unless we change our storage



IOPS & Throughput Limits

Compute Series

Size	vCPU	Memory: GiB	Temp storage (SSD) GiB	Max data disk	Max uncached disk throughput: IOPS/MBps	Max burst uncached disk throughput: IOPS/MBps ²	Max NICs	Max network bandwidth (Mbps)
Standard_D2s_v5	2	8	Remote Storage Only	4	3750/85	10000/1200	2	12500
Standard_D4s_v5	4	16	Remote Storage Only	8	6400/145	20000/1200	2	12500
Standard_D8s_v5	8	32	Remote Storage Only	16	12800/290	20000/1200	4	12500
Standard_D16s_v5	16	64	Remote Storage Only	32	25600/600	40000/1200	8	12500

	Ultra disk	Premium SSD v2	Premium SSD	Standard SSD	Standard HDD
Disk type	SSD	SSD	SSD	SSD	HDD
Scenario	IO-intensive workloads such as SAP HANA, top tier databases (for example, SQL, Oracle), and other transaction-heavy workloads.	Production and performance- sensitive workloads that consistently require low latency and high IOPS and throughput	Production and performance sensitive workloads	Web servers, lightly used enterprise applications and dev/test	Backup, non-critical, infrequent access
Max disk size	65,536 GiB	65,536 GiB	32,767 GiB	32,767 GiB	32,767 GiB
Max throughput	4,000 MB/s	1,200 MB/s	900 MB/s	750 MB/s	500 MB/s
Max IOPS	160,000	80,000	20,000	6,000	2,000, 3,000*





Any Questions?

Adoption management & framework



Adoption & Management Framework





The Nerdio user hierarchy



MSP / Global Level Users

This is the parent level in Nerdio.

- Items created here can be cascaded into the customer account level (one-to-many).
 - E.g., Images, Scripts, Applications

Users created here are given permissions to manage customer accounts in Nerdio.

• E.g., users created here can create account-level users.

Customer Account Level Users

This is the child level in Nerdio.

- Items are inherited from the MSP level.
- Items created here are accountspecific (one-to-one).
 - E.g., Auto-scale configurations, application deployment policies.

Users created here are the end users within the customer environment.

> E.g., users created here can log into session hosts.



	MSP / Global Level									Customer Account
	Account Selection	Global Images & Scripted Actions	Cost Estimator	Users & Roles	Notifications	Billing	Logs	Settings	Updates	Modules
Super Admin	Full access	Full access	Full access	Full access	Full access	Full access	Full access	Full access	Full access	Full access
MSP Admin	Select accounts & read only	No	Full access	Read only	Read only	No	Select accounts	Read only	No	Full access
MSP IT Admin	Select accounts & read only	No	No	No	No	No	Select accounts	No	No	Access all screens except Users, Groups, User Sessions, Monitoring, Reports
MSP Help Desk	Select accounts & read only	No	No	No	No	No	Select accounts	No	No	Access everything except Users, Groups, User Sessions, Monitoring, Reports
MSP Billing Admin	Read only	No	Full access	No	No	Full access	Read only	No	No	None
MSP Sales	Read only	Read only	Full access	Read only (no guest users)	Read only	Read only	Read only	Read only	Read only	Read only

	MSP / Global Level								Customer Account	
	Account Selection	Global Images & Scripted Actions	Cost Estimator	Users & Roles	Notifications	Billing	Logs	Settings	Updates	Modules
Account Admin	-	-	-	-	-	-	-	-	-	Full access
Account Help Desk	-	-	-	-	-	-	-	-	-	Home, Users, Groups, User Sessions, Monitoring, Reports
End user	-	-	-	-	-	-	-	-	-	Desktop Management



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- Walkthrough Add an MSP user in Nerdio
- Lab Add yourself as a user in Nerdio



Workflows & notifications



Workflows

Task Categories

- Choose a pre-canned category or create a custom one.
- Choose from different task categories, like cost impacting, destructive, etc.
- Create custom category by choosing different tasks, like add host, delete desktop, etc.

Approval Rules

- Create an approval rule based on pre-canned or custom categories.
- Choose to create the rule at the MSP (global) or customer (account) level.
- Assign staff to "submitters" and "approvers" groups.



Notifications

Conditions

- You can set up conditions for tasks, behaviors and statuses.
- These can be applied to individual accounts, all accounts or a group of accounts.
- Conditions can also be focused to specific users.

Actions

- Creating Actions will let you define notification behaviors by selecting destination emails and condition(s) to trigger a notification event.
- You can also choose to be notified via Rest API.
 - (API must be within Reach of the NMM install).



Using logs to resolve errors

	Create network interface	Jun 29, 2023 04:23:06 PM Jun 29, 2023 04:23:06 PM	✓ COMPLETE	/subscriptions/da1a2fbb-3c08-48dc-bef8- 2edabdc08f3f/resourceGroups/nmm-salesdemos- winhart/providers/Microsoft.Network/networkInterfaces/AVDSale	Will Ominsky -
	Create vm	Jun 29, 2023 04:23:06 PM Jun 29, 2023 04:23:22 PM	✓ COMPLETE	VM created: /subscriptions/da1a2fbb-3c08-48dc-bef8- 2edabdc08f3f/resourceGroups/nmm-salesdemos- winhart/providers/Microsoft.Compute/virtualMachines/AVDSales Demo-tmp	™ <i>C</i> Ł © 2023 ×
	Get temp VM	Jun 29, 2023 04:23:22 PM Jun 29, 2023 04:23:22 PM	✓ COMPLETE	Success	÷ ()
DESKTOP I DESKTOP I AVD AVD AVD AVD AVD SERVERS ADPLICATION SERVERS AZURE FILL AZURE FILL AZURE FILL AZURE FILL AZURE FILL AUD AZURE FILL AUD AZURE FILL AUD AUD AZURE FILL AUD AUD AUD AUD AUD AUD AUD AUD	Remove users from temp VM	Jun 29, 2023 04:23:22 PM Jun 29, 2023 04:39:24 PM	ERROR	Request Remove users logs Error: An error occurred during Custom Script extension installation: One or more errors occurred. (Long running operation failed with status 'Failed'. Additional Info:'VM has reported a failure when processing extension 'AVDSalesDemo- tmp-remove-users-ext'. Error message: "Failed to download all specified files. Exiting. Error Message: The remote name could not be resolved: 'nmmstorageaccount.blob.core.windows.net'' More information on troubleshooting is available at https://aka.ms/VMExtensionCSEWindowsTroubleshoot '). With extension result: {"name":"AVDSalesDemo-tmp-remove-users- ext", "type":"Microsoft.Compute.CustomScriptExtension", "typeHa ndlerVersion":"1.9.5", "substatuses":null, "statuses": [{"code": "ProvisioningState/failed/3", "level": "Error", "displayStatus ":"Provisioning failed", "message: The remote name could not be resolved: 'nmmstorageaccount.blob.core.windows.net", "time":"0001-01- 01T05:00:00Z"}}	Details Resume Cleanup Details Resume Cleanup Cleanup
				Removing 'Remove users' extension Extension was removed 'Remove users' extension removed Extension was removed Error: An error occurred during Custom Script extension	



Contacting Nerdio Support

When to contact Nerdio Support

• If you see and cannot resolve an error in Nerdio, reach out!

Contact Methods

• nmm.support@getnerdio.com

What to include

- A full screenshot of any error messages.
- Steps to replicate the issue.
- Any steps you've taken so far.

Common items we cannot solve***

FSLogix errors, Hosts showing "unavailable", host deployment failures.*
***We are in the process of launching our "Enhanced Support" -talk to your rep



Lab 2

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- Walkthrough workflows and notifications
- Walkthrough logs and tasks



Foundational AVD settings



Introduction to FSLogix

What is FSLogix?

- A user profile container technology.
- Allows user profiles to roam without losing their customizations.

How does it work?

- Requires a storage service for profile containers.
 - (E.g., Azure Files).
- Installation of the FSLogix application.
 - Nerdio automatically installs by default when a new session host is created.
- Create FSLogix configuration profiles in Nerdio.
 - Assign these profiles to customer accounts for centralized management.



Best Practices for FSLogix

Azure Files

- Microsoft recommends Premium storage in Azure Files.
- Premium Storage for Azure Files is Nerdio auto-scale compatible.
- Nerdio auto-scaling ensures there is always enough storage available.
- Lower tiers of storage may cause errors in daily operations.

Storage Options

- UNC Path (File Server)
- Azure Files (Premium)



Introduction to RDP Profile Settings

What is an RDP Profile?

• A configuration created in Nerdio that defines the RDP experience for users.

How do RDP Profiles work?

- Can be created at the global level and then cascaded to customer accounts.
 - RDP profiles can also be created at the customer account level for granular customization.
- Once created, RDP Profiles are assigned to host pools, which are then inherited by all hosts within the pool.



Best Practices for RDP Profile Settings

Key items to configure

- audiocapturemode
- Defines whether audio input can be redirected from the local device to the session. **camerastoredirect**
 - Makes the local webcam / camera available in the session.

devicestoredirect

• Allows plug in devices to appear in the session (E.g., flash drives). drivestoredirect

• Redirects drives from the local machine to the session. **redirectprinters**

• Allows local printers to be made available in the session. redirectclipboard

• Allows clipboard sharing between the local device and session.

Remember, always consider compliance requirements!



Lab 3

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- Walkthrough FSLogix
- Walkthrough RDP Profiles



Desktop images in Nerdio



Overview of Golden Images

What is a golden image?

- An ideal configuration state for VMs.
- Enables centralization for deploying and updating hosts.

How are they created?

- From a template via the Azure Marketplace.
- From an existing Azure VM with the correct configuration. (url)


Scoping Images



What type of image should you use?

Single-user image: One-to-one, cannot be used for multi-session hosts later. **Multi-session image:** Can be used for multi-session or single-session (personal hosts).



How many variants does the environment need?

Maintain an image for each variant type in the customer account.



Items to avoid on Images

X

Do <u>not</u> join an image source VM to the domain or to Intune.

- If you do, GPOs will be in play, which can break
 Sysprep.
- Intune policies can also break Sysprep.

RMM tools should be installed on production hosts, not the image source VM(s).*

X

- This helps to avoid duplicate entries in your RMM solution.
- *RMM tools can be installed on image source VMs for updates, but must be uninstalled before set as image.

X

Avoid installing security solutions on the image source VM(s).

- This helps to avoid duplicate entries in your security solution.
- Some security solutions may also break Sysprep.



The image source VM is the engine

Image source VM

- Target for changes
- Patches/Updates
- One-to-many

Desktop Image

- Used to deploy hosts
- Versioning supported
- Use to rapidly scale

Automations

- Custom app installs
- Customizations
- Intune Policies



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- Walkthrough image Source
 Creation Options
- Lab add an image source VM



Host pools & session hosts



Host Pool Overview

Host Pools are a grouping of session hosts (VMs) that share common attributes. These VMs serve the end user experience.



Session Hosts & Load Balancing





Session Hosts & Load Balancing





Overview: AVD Workspaces

These are logical groupings of application groups and virtual desktops in Azure.

• Each host and host pool must be associated with a workspace.

How are they created?

- You can create them in Azure natively and then link to Nerdio.
- You can also create them in Nerdio.



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- Walkthrough AVD Workspaces
- Lab create a host pool
- Lab host pool settings



Image lifecycle management



Applying Updates and Changes

Image source VM

- Target for changes
- Patches/Updates
- One-to-many

Desktop Image

- Used to deploy hosts
- Versioning supported
- Use to rapidly scale

Automations

- Custom app installs
- Customizations
- Intune Policies





Create an image – the Nerdio way!





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Scripted Actions in Nerdio

Scripted Actions are collected in repositories.

- Nerdio provides a default repository.
- You can connect your own GitHub.

Two types of Scripted Actions

- Azure Runbooks these are for the Azure environment itself.
- Windows Scripts these are scripts for VMs.

Scripts can be generalized and use variables

- Secure variables
- Inherited variables
- Environment variables



Variables in Nerdio

Secure Variables

- Created at the global / MSP level <u>or</u> the customer level.
- Stored in the key vault. Only available for scripted actions (NO Intune policies).
- Cannot be shared between accounts or levels.

Inherited Variables

- Created at the global / MSP level.
- Are inherited by customer accounts.
- Allow you to centrally manage common scripts and Intune policies.
- Can be overridden at the customer account level.



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- Walkthrough Scripted
- Actions
- Lab updating the image source VM
- Lab creating an image



Updating production hosts



Re-Imaging to Update Session Hosts





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Lab – manually re-image
 Session Hosts & Host Pools



Unified Application Management



Application Deployment Policies

Connect Repositories:

- Microsoft Public Winget Repo*
- Microsoft App Store*
- iOS Store*
- Create your own!
 - *Available by default

Use policies to automate:

- App installation on session hosts.
- App maintenance and updates.







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Lab – WinGet commands



Launch Winget via PowerShell

Winget --info

• Shows the version of winget and the default locations of install folders, etc.

ዾ Windows PowerShell X + 🗸				×
PS C:\Users\tony> wingetinfo Windows Package Manager v1.6.2771 Copyright (c) Microsoft Corporatio	n. All rights reserved.			
Windows: Windows.Desktop v10.0.226 System Architecture: X64 Package: Microsoft.DesktopAppInsta	21.2361 Ller v1.21.2771.0			
Winget Directories				
Logs User Settings Portable Links Directory (User) Portable Links Directory (Machine) Portable Package Root (User) Portable Package Root Installer Downloads	<pre>%LOCALAPPDATA%\Packages\Microsoft.DesktopAppInstaller_8wekyb3d8bbwd %LOCALAPPDATA%\Packages\Microsoft.DesktopAppInstaller_8wekyb3d8bbwd %LOCALAPPDATA%\Microsoft\WinGet\Links C:\Program Files\WinGet\Links %LOCALAPPDATA%\Microsoft\WinGet\Packages C:\Program Files\WinGet\Packages C:\Program Files (x86)\WinGet\Packages %USERPROFILE%\Downloads</pre>	e\LocalState e\LocalState	\Diag… \sett…	
Privacy Statement https://aka.ms License Agreement https://aka.ms Third Party Notices https://aka.ms Homepage https://aka.ms Windows Store Terms https://www.mi	/winget-privacy /winget-license /winget-3rdPartyNotice /winget crosoft.com/en-us/storedocs/terms-of-sale			
Admin Setting	State			
localManifestFiles	Disabled			



View Winget Sources

Winget source list

- Use this command to list and manage sources for Windows Package Manager.
- You can add, remove, update, reset or export repositories.

Windows PowerShell X	+ ~	
C:\Users\tony> winget sou We Argument	urce list	
tore https://storeedgefd. get https://cdn.winget.m C:\Users\tony>	.dsx.mp.microsoft.com/v9.θ microsoft.com/cache	



List Winget Apps on PC

Winget list

- Lists all the applications on your computer, its versions and weather or not there is an available manifest in winget's sources.
- All applications can be managed regardless of whether they were first installed with winget.

Windows PowerShell × + ~					×
C:\Users\tony> winget list	T -1	Venzier	Austlahla	Courses	
le 	10	version	Avaitadte	Source	
Spot Sales for Outlook	6C5E90BB606C5CAB5254045AB06A642244B963E	3.0.1.310			
ip 23.01 (x64)	7zip.7zip	23.01		winget	
Spot for Windows	9afbc8c9443d1363	1.0.0.142			
) Chipset Software	AMD_Chipset_IODrivers	4.06.10.651			
be Media Encoder 2023	AME_23_4	23.4			
RUS ENGINE	GIGABYTE.AORUS-ENGINE	1.9.5.0	2.1.2.0	winget	
RGBLED v2.0.71	ASRock RGB LED_is1	2.0.71			
be Creative Cloud	Adobe Creative Cloud	5.10.0.573			
be Genuine Service	AdobeGenuineService	8.3.0.61			
be Notification Client	AdobeNotificationClient_enpm4xejd91yc	3.0.1.1			
tle.net	Battle.net	Unknown			
jitech Capture	Capture	2.06.12			
rosoft Clipchamp	Clipchamp.Clipchamp_yxz26nhyzhsrt	2.7.10.0			
be Dreamweaver 2021	DRWV_21_3	21.3			
cord	Discord.Discord	1.0.9018		winget	
A Unleash RGB	EVGA Unleash RGB	1.0.25.0			
senger	FACEBOOK.317180B0BB486_8xx8rvfyw5nnt	1950.4.225.0			
eZilla 3.65.0	FileZilla Client	3.65.0			
.ux	flux.flux	4.126		winget	
IP 2.10.34-2	GIMP.GIMP	2.10.34		winget	
OMeeting 10.19.0.19950	LogMeIn.GoToMeeting	10.19.0.19950		winget	
ogle Chrome	Google.Chrome	117.0.5938.150		winget	
enshot 1.2.10.6	Greenshot.Greenshot	1.2.10.6		winget	
be InDesign 2023	IDSN_18_3	18.3			
be Illustrator 2023	ILST_27_6_1	27.6.1			
jitech Options	Logitech.Options	10.10.58		winget	
rosoft Teams (work or school)	MSTeams_8wekyb3d8bbwe	23257.2618.2432.4374			



List Apps with Available Upgrades

Winget upgrade

 Returns a list of any installed applications with a newer version available for upgrade.

Windows PowerShell	×	+						-	×
PS C:\Users\tony> winget Name	t upg	grade	2	Id	Version	Available	Source		•
AORUS ENGINE Windows Terminal OBS Studio Microsoft .NET Runtime - EA app 6 upgrades available.	- 6.0	9.16	(x64)	GIGABYTE.AORUS-ENGINE Microsoft.WindowsTerminal OBSProject.OBSStudio Microsoft.DotNet.Runtime.6 ElectronicArts.EADesktop	1.9.5.0 1.17.11461.0 26.1.1 6.0.16 13.18.0.5531	2.1.2.0 1.18.2681.0 29.1.3 6.0.22 13.27.0.5540	winget winget winget winget winget		
The following packages H Name	have	an i Id	upgrade	e available, but require ex Version Availab	olicit target Le Source	ing for upgra	de:		
Teams Machine-Wide Insta PS C:\Users\tony>	aller	e Mi	crosoft	t.Teams 1.3.0.28779 1.6.00.:	27573 winget				



Upgrade all Applications

Winget upgrade --all

 Upgrades all applications on your upgrade list to the latest version shown in the manifest.

✓ Windows PowerShell × + ×						×
PS C:\Users\tony> winget upgradea Name	l Id	Version	Available	Source		
AORUS ENGINE Windows Terminal OBS Studio Microsoft .NET Runtime - 6.0.16 (x64) EA app 6 upgrades available.	GIGABYTE.AORUS-ENGINE Microsoft.WindowsTerminal OBSProject.OBSStudio Microsoft.DotNet.Runtime.6 ElectronicArts.EADesktop	1.9.5.0 1.17.11461.0 26.1.1 6.0.16 13.18.0.5531	2.1.2.0 1.18.2681.0 29.1.3 6.0.22 13.27.0.5540	winget winget winget winget winget		
The following packages have an upgrad Name Id	le available, but require ex Version Availab	plicit target le Source 	ing for upgra	de:		
Teams Machine-Wide Installer Microso	t.Teams 1.3.0.28779 1.6.00.	27573 winget				
Installing dependencies: This package requires the following of - Packages Microsoft.UI.Xaml.2.8 [>= 8.236 Microsoft.VCRedist.2015+.x64 (1/5) Found AORUS ENGINE [GIGABYTE.AC This application is licensed to you be Microsoft is not responsible for, non Downloading https://download.gigabyte An unexpected error occurred while ex Download request status is not success 0x80190194 : Not found (404).	<pre>lependencies: 06.22001.0] ORUS-ENGINE] Version 2.1.2.0 oy its owner. r does it grant any licenses e.com/FileList/Utility/vga_u cecuting the command: ss.</pre>	to, third-pa tility_aorus_	rty packages. setup_v2.1.2.	exe		
(2/5) Found Windows Terminal [Microso	oft.WindowsTerminal] Version	1.18.2681.0				





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- Walkthrough assigning applications
- Lab creating UAM Policies







Auto-scale in Nerdio Manager

Automate the volume of resources based on capacity.

- Avoid overspending during times of less demand.
- Add capacity when it counts.
- Automatically heal broken hosts.

Create schedules for weekends, holidays, and more.

Automatically update / re-image host pools.



Auto-scale

Default Schedule

Your default schedule defines how auto-scale operates daily.

- How many hosts to maintain
- Peak hour time frames
- Common changes in capacity needs

Alternative Schedule

This changes how auto-scale works in situations such as:

- Holidays
- Planned changes in capacity needs
- Any other pre-planned change in activity





Auto-Scale History

*30-day history pictured.

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- Walkthrough Azure Files
 Auto-scale
- Lab configuring host pool
 Auto-scale






Adoption & Management Framework





Backup & recovery



Backups

Allows you to administer backups for your critical AVD resources, including:

- Session hosts for person and pooled desktops
- Desktop images
- Servers (virtual machines)
- Azure file shares

More details:

- Uses native Azure, as well as native Azure policies (backups once a day or every 4 hrs)
- You can specify retention for daily, weekly, monthly, and yearly
- Can now see boot diagnostics or "Validation Status" on backups page
- Ability to restore from our portal* Azure File shares allows files and folders / VMs restore entire contents



Recovery Services

Allows you to restore Intune policies, policy baselines, and user/device assignments that have changed or were removed

- Daily snapshots of customer and MSP (global) level
- Includes custom policies, assignments, baselines, configs, and tags (MSP)
- Includes user/group assignments (customer)



Boot diagnostic insights (validation)

Uses Azure AI OCR tech to verify the bootability of server and desktop image backups

• Ensuring the reliability of your backups and images

Core benefits

- Automatically validate successful boot to Windows login screen
- Prevent potential issues with backups and images proactively



Lab 11

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- Walkthrough how backup works for resources in Nerdio Manager (Hosts, images, etc.)
- Walkthrough what Recovery Services looks like



Console Connect



Console Connect



- Ability to provide remote support in distributed or hybrid environments.
- Costly & time-consuming physical access to servers or devices.

 Unattended access that allows MSPs to remotely connect to client devices or servers without needing onsite visits.

Console Connect

Outcomes

Resolve issues quickly without • needing to visit client sites.

- Reduce travel costs & • increase efficiency.
- Provide faster, more ٠ responsive support & improve customer satisfaction.

	Ξ	٩	Search				? Ashley E	Battle 🔻
NERDIO MANAGER FOR MSP-QA	Accounts							
						As of Oct 30	. 2024 10:03:46 AM	7 @
SESSION HOSTS								
PHYSICAL ENDPOINTS	ALL ACCOU	NTS	• By Name, Tenant	(Start	Date - End Date		(
III SECURE SCORE	ID \$	NAME 🗢 🛈	ADDITIONAL INFO ①	USAGE 🖨 🕃)	STATUS (i)		
APPLICATIONS -			Azure tenant: nerdiofoxtrot.onmicrosoft.com Subscription(s): FY22 MPN Sponsored (Tiny sub) (b	07	27 (11)			
CONSOLE CONNECT	1	Nube Hart, Inc. 🐻	Azure region(s): northcentralus, westus2, francecentral, eastus, southcentralus	Current CPC-or Current Intune	nly users: 1 (-2) -only users: 3	Activo		
SOLUTION BASELINES		Created: Sep 14, 2021 12:08 PM	App Registration: 8c8976fd-25b8-4e92-b6fb- 261c4037854c	Host Pools: 14		Active	Manage	
LIII TENANT MONITORING			AD User Management Connection: <u>continue</u> configuration	IOL, NO				
GROUP TEMPLATES			Azure tenant: nerdioindia.onmicrosoft.com Subscription(s): Subscription Bravo (ae51ae63-398	Gurrent AVD u	sers: 10			
RECOVERY SERVICES	7	Ganar Hart, Inc. 🐻 Created: Oct 26, 2021 05:43 PM	Azure region(s): northcentralus, brazilsouth, centralus, southcentralus	Current Intune Host Pools: 16	e-only users: 1	Active	Manage	-
COST ESTIMATOR			App Registration: bde74c7f-85ca-4965-b375- a71d2e81cca6	CPU cores: 22				
USERS AND ROLES -			Azure tenant: nerdiogolf.onmicrosoft.com	7b Current AVD u	sors: 0			
WORKFLOWS -	91	Nerdio Golf Inc. 🖥 Created: Jan 24, 2023 08:13 AM	Azure region(s): eastus Identity: Entra Domain Services App Registration: 2df225ce-79a1-4a4d-92e0-	Host Pools: 1 CPU cores: 0 IUL: No	aci a, v	Active	Manage	-



Partner benefits and changes



Partner Benefits

3 New Options

	Partner Launch	Success Core	Success Expanded
Microsoft 365 Business Premium	5 Seats	15 Seats	35 Seats
Azure Credits	USD 700	USD 2,400	USD 4,000
Visual Studio Professional	1 Subscription	8 Subscriptions	15 Subscriptions
Microsoft Dynamics 365 Sales Enterprise	4 Seats	15 Seats	35 Seats
Microsoft Dynamics 365 Business Central	4 Seats	15 Seats	35 Seats
Total retail value+	USD 13,792	USD 62,068**	USD 390,684***
Annual fee***	USD 345	USD 895	USD 3,995



Partner Benefits

Microsoft Action Pack - \$475 per year

Microsoft product name or description	Туре	Quantity	
Azure AD Basic	Cloud Service	5	
Microsoft Azure	Azure credit	US\$100 per month	
Microsoft Visual Studio Professional Subscription	Cloud Service	3	
Microsoft product name or description	Туре	Quantity	
Microsoft product name or description Enterprise Mobility + Security E3 (formerly known as Enterprise Mobility Suite)	Type Cloud Service	Quantity 5	
Microsoft product name or description Enterprise Mobility + Security E3 (formerly known as Enterprise Mobility Suite) Microsoft Intune Plan 1 (formerly known as Microsoft Intune)	Type Cloud Service Cloud Service	Quantity 5 5	

After January 21st 2025, MAP will no longer be available. If you purchase on or before, you get another year. nerdio

THINGS TO CONSIDER

Notes for partner benefits

- ✓ New benefits use Azure bulk credits instead of monthly (MAP).
- ✓ MS states you CAN have MAP and new Partner Benefits Packages.
- If you choose to purchase new Partner Benefits packages, and not renew your legacy GOLD or SILVER, you will LOSE the status.
- Even with a current MAP and legacy status, you can purchase new Partner Benefits packages at any time. No need to wait.
- If you have renewed a MAP or legacy, you cannot get a refund if wanting to change to the new packages.
- ✓ You CANNOT purchase more than one of the same packages.
- ✓ You CAN purchase more than one level in separate subscriptions.



NCE Changes

Partners can transfer NCE subscriptions between indirect providers and direct bill partners.

- This allows two separate MSPs and two separate distributors to transfer NCE subscriptions if the originals agree.
 - Transfers must be approved by the current IP / DB and the new IP / DB within 30 days.
- If the transfer is mid-term, this will <u>not</u> open a seven-day window.
 - The subscription keeps the same terms and end date.

The future partner is responsible for payments to Microsoft for the remainder of the term.

- If the current partner is billed monthly for an annual term subscription, the current partner will no longer receive invoices.
- If the current partner made up-front payments for the entire subscription, they will receive a prorated refund.
- Seems to be for net new as well as existing per MS blog post





Thank You!

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